



King of Prussia, PA, April 27, 2017

Odor-Tech appoints Devtech as its exclusive sales rep for Spotleak® natural gas odorant in Florida

Odor-Tech LLC, a U.S. subsidiary of Arkema Inc. and a world leader in gas odorant manufacturing and supply, has appointed Devtech Sales, Inc., a Florida-based natural gas industry manufacturer's representative, as their exclusive sales representative.

Effective immediately, Devtech will represent Odor-Tech in Florida.

The primary goal of the alliance is to utilize Devtech's local presence to more effectively market Arkema's Spotleak® natural gas odorants and better address the gas odorant needs of the natural gas local distribution companies (LDCs), transmission companies, and municipal gas systems. In addition, Devtech will represent Odor-Tech's O-Scent neutralizing agent and promote Odor-Tech's range of odor control solutions and cleaning solutions.

Devtech is a highly experienced firm that represents engineered products to the natural gas industry. With skilled technicians in the field, Devtech is well-positioned to improve odorant service offered to Florida's gas utilities. Odor-Tech has the largest and most versatile delivery fleet servicing the North American odorant marketplace, including cylinders, mini-bulk bobtail trucks, and bulk tank trailers.

"Partnering with Odor-Tech greatly enhances our product and services portfolio, particularly with regard to our odorization offerings," said Charles Devlin, president of Devtech Sales, Inc. "We now offer turnkey odorization solutions, including YZ odorization systems, complete odorizer installation and maintenance and, now, high quality odorant. Arkema/Odor-Tech is a proven global odorant manufacturer, and we are proud to be a part of their team," noted Devlin.

"We want to increase our proximity to our customers in Florida," said Olivier Griperay, Odor-Tech market manager at Arkema Inc. "We also want to provide technical assistance and advice to our customers to address any questions about odorant and odorization. Devtech will be instrumental in this approach to deliver more than odorant. Devtech enhances Odor-Tech's technical support and provides a broader odorization service, a major benefit to Odor-Tech's customers in Florida."

Please contact Devtech at Tel.: 863 453 5959 or email info@devtechsales.com to inquire about Odor-Tech's products and to process your orders.

For more information about the Devtech/Odor-Tech alliance, please call Tel: 863-453-5959 or email info@devtechsales.com and/or Olivier Griperay, Tel: 610 205 7991 or email: olivier.griperay@arkema.com

A designer of materials and innovative solutions, Arkema shapes materials and creates new uses that accelerate customer performance. Our balanced business portfolio spans high-performance materials, industrial specialties and coating solutions. Our globally recognized brands are ranked among the leaders in the markets we serve. Reporting annual sales of €7.5 billion in 2016, we employ approximately 20,000 people worldwide and operate in close to 50 countries. We are committed to active engagement with all our stakeholders. Our research centers in North America, France and Asia concentrate on advances in bio-based products, new energies, water management, electronic solutions, lightweight materials and design, home efficiency and insulation. www.arkema.com

Spotleak is a registered trademark of Arkema Inc.

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